

NFUUnited
There's strength in members.



Membership value calculator.





The National Farmers' Union is its members. Together, our voice is loud, strong... and heard.

We provide professional representation on the issues that affect you most. Because if it matters to you, it matters to us.

But we don't simply offer invaluable support. The NFU adds the kind of value you can tot up on a calculator. In addition there are many benefits that are priceless such as the unique support from your NFU Group Secretary and local advisers.

Take a look and consider how the NFU adds value to your farming business.



It's not just your voice
we make bigger.
It's your income.



1. NFU CallFirst

NFU CallFirst provides members with legal and technical advice over the phone. Saving the fees of paying an alternative professional for advice – £35 for 15 mins.

VALUE QTY SAVING

£35.00 x = £
(No. of calls)

2. NFU Legal Assistance Scheme

- Potential award towards legal costs of up to £4,000.
- Tenants who are NFU LAS subscribers are eligible to apply for a grant of up to £500 towards professional rent review.

£

£

3. NFU Farm Energy Service

- Free desktop study for renewables projects worth £250.
- Energy contract finding service for the best tariffs, potential savings of up to 20-25% on electricity bills. On a typical annual farm energy bill of £8,000 this equates to a potential saving of £1,200.

£250.00

£

£

4. NFU Business Guides and Model Clauses

NFU Business Guides, 475 different subjects, value of up to £100 each.

NFU Model Clauses, value of up to £375 each.

5. NFU Horticulture Audit Pack for Red Tractor Assured Produce

Value of the templates, policies and supporting documentation is £400.

6. NFU Member Publications

- British Farmer & Grower magazine – 12 issues/yr worth £60.00.
- Horticulture magazine – (hort & potato members only), 4 issues/yr worth £20.00.
- Poultry Forum magazine – (poultry members only), 6 issues/yr worth £30.00.

7. Bupa Private Health Insurance

Save 17% on Bupa by You. An example monthly rate for a 60 year old is £176.65 or £144.76 with the NFU discount, saving £382.68 a year.

8. Save up to 5% with Land Rover

Typical saving of £1,087.00 on a Defender 90 County Station Wagon list price £21,746.00 exc VAT.

9. Livestock Transport Certificate of Competence for £35 + VAT

Saving of £65 as other organisations charge around £100.

10. Save up to 20% on trailer training

Typical saving of £84 on the cost of a 3 day course.

11. Save up to 5% on Polaris ATV and Ranger Vehicles

Typical saving of £671.94 on a Ranger Diesel list price £13,438.80.

12. Avonline Satellite Broadband discount programme for NFU Members

Free wireless router worth £59.95 plus saving of £25 on professional installation. £50 account credit offer for any referrals.

VALUE QTY SAVING

$$\boxed{\text{£100.00}} \times \boxed{} = \boxed{\text{£}} $$

(No. of Business Guides)

$$\boxed{\text{£375.00}} \times \boxed{} = \boxed{\text{£}} $$

(No. of Model Clauses)

$$\boxed{\text{£400.00}} \times \boxed{} = \boxed{\text{£}} $$

$$\text{BF\&G} = \boxed{\text{£}} $$

$$\text{Hort Mag} = \boxed{\text{£}} $$

$$\text{Poultry Forum} = \boxed{\text{£}} $$

$$\boxed{\text{£}} $$

$$\boxed{\text{£}} $$

$$\boxed{\text{£}} $$

$$\boxed{\text{£}} $$

$$\boxed{\text{£}} $$

$$\boxed{\text{£}} $$

It's a small investment
for some huge savings.



Livestock

13. NFU continues to oppose cattle passport charges

Saving an estimated £10 per animal.

VALUE QTY SAVING

$$\text{£10.00} \times \boxed{} = \text{£}$$

(No. of animals)

14. Sheep EID

The changes to EID that the NFU lobbied for save the industry £6.77m/yr, or around £0.45 per lamb born per year.

$$\text{£0.45} \times \boxed{} = \text{£}$$

(No. of lambs)

15. Delay to movement reporting for historic flock from 2011 to 2014

Saving the industry £11.5m or £0.87 per ewe identified prior to 2010, in time, labour and tags.

$$\text{£0.87} \times \boxed{} = \text{£}$$

(No. of ewes)

16. Delay to FSA plans to transfer the cost of statutory meat inspections onto the meat industry

Saving the projected total costs of £9.51/head for cattle and £0.86/head for sheep, from the current cost levied by the abattoir.

17. Removal of need for BSE testing of healthy stock

The cost to industry of sampling and testing was estimated at £10 per animal.

18. Compensation for recovery of fallen stock in Spring 2013

NFU lobbying secured £250,000 to compensate affected farmers for fallen stock removal costs following the adverse weather in spring 2013.

Dairy

19. Removal of dairy hygiene inspection charge

Saving £95 per inspection.

20. Private water supplies legislation

Exclusion of milking units from legislation, saving water-quality testing and risk assessment, at a cost of £500.

Poultry

21. IPPC Assurance Scheme

Creation of a farm assurance scheme which will save around £800/yr for eligible farmers. It means just one Environment Agency inspection per year instead of three.

22. CCL Scheme - lower energy saving target secured for poultry farmers

Lower energy saving target for the new Climate Change Levy scheme negotiated saving poultry farmers an estimated £8.25m in climate change levy bills over the next 10 years (247 currently in scheme = value of £3,400 per farm per year over 10 years, possibly £340 per farm per year).

VALUE QTY SAVING

Cattle at

$$\boxed{\text{£9.51}} \times \boxed{} = \boxed{\text{£}} \\ \text{(No. of cattle)}$$

Sheep at

$$\boxed{\text{£0.86}} \times \boxed{} = \boxed{\text{£}} \\ \text{(No. of sheep)}$$

$$\boxed{\text{£10.00}} \times \boxed{} = \boxed{\text{£}} \\ \text{(No. of cattle)}$$

$$\boxed{\text{£}}$$

$$\boxed{\text{£95.00}} \times \boxed{} = \boxed{\text{£}} \\ \text{(No. of sites)}$$

$$\boxed{\text{£500.00}} \times \boxed{} = \boxed{\text{£}} \\ \text{(No. of units)}$$

$$\boxed{\text{£800.00}} \times \boxed{} = \boxed{\text{£}} \\ \text{(No. of units)}$$

$$\boxed{\text{£340.00}} \times \boxed{} = \boxed{\text{£}} \\ \text{(No. of farms)}$$

Lobbying for the legislation that saves you money.



Horticulture

23. CCL Scheme - realistic target secured for growers

New NFU horticultural climate change levy (CCL) scheme agreements will save growers more than £17.2m in CCL bills (£141,000 x 122). Securing a realistic target saved growers an additional £2m.* Agreements are worth, on average, £12,300 per site per year.

24. EU aid for horticulture

NFU secures a UK scheme enabling salad growers affected by the German E.coli outbreak to draw down an average £12,500 of European aid per grower.

VALUE QTY SAVING

$$£12,300.00 \times \boxed{} = \boxed{£} $$

(per site)

$$\boxed{£} $$

*CCL Scheme – the £17.2m saving is the result of the NFU's work in negotiating, developing and providing a scheme for the industry. The £2m additional saving is evidence of our more direct lobbying, including presenting the results of a member survey as part of an evidence-based case to DECC which resulted in a lower more realistic target.

Combinable crops

25. Victory on oilseed rape emissions

Oilseed rape producers able to continue to sell their oilseed rape crop for use in the production of biodiesel following successful lobbying by the NFU – preventing drop in trading price of £12 per tonne.

26. Mycotoxin and heavy metal contamination

NFU lobbying against new limits on T2-HT2 mycotoxins saved the cost of extensive on-farm testing or 50p per tonne, plus rejection of 30% of the UK oat crop for human consumption markets.

Sugar

27. Sugar beet frost insurance

The NFU has arranged a new loss of yield insurance scheme. Total cover value of up to £15m should a frost event have been triggered. The frost insurance premium last year was £946,737 saving growers an average premium cost of 12.75p per tonne.

28. Sugar beet delivery bonus

A £1.50 bonus will be paid for CTE and ICE tonnage in 2013/14. Achieving 2012/13 tonnages (6,352,000 CTE + 581,000 ICE) in 2013/14 will result in an additional payment of £10,399,500 to growers.

29. Whole beet sampling

The move to Whole Beet Delivery with growers removing less crown in the field has indicated that an overall increase in yield of 3% to 5% can be achieved. This equates to an increase of approximately £60/ha.

30. Sugar Beet Late Delivery Allowance (LDA)

The LDA rate for 2013/14 has been increased by circa 30% from 2012/13. This will result in an extra £1,079,000 being paid to growers. For example deliveries on 1st Feb 2013 received £1.17 LDA per tonne but on 1st Feb 2014 this will be £1.54 per tonne – an increase of 37p per tonne.

VALUE QTY SAVING

$$\boxed{\text{£12.00}} \times \boxed{} = \boxed{\text{£}} \\ \text{(No. of tonnes)}$$

$$\boxed{\text{£0.50}} \times \boxed{} = \boxed{\text{£}} \\ \text{(No. of tonnes)}$$

$$\boxed{\text{£0.1275}} \times \boxed{} = \boxed{\text{£}} \\ \text{(No. of tonnes)}$$

$$\boxed{\text{£1.50}} \times \boxed{} = \boxed{\text{£}} \\ \text{(No. of tonnes)}$$

$$\boxed{\text{£60.00}} \times \boxed{} = \boxed{\text{£}} \\ \text{(No. of ha)}$$

$$\boxed{\text{£0.37}} \times \boxed{} = \boxed{\text{£}} \\ \text{(No. of tonnes)}$$

Together, we're standing up for savings.



Environment and transport

31. NVZ's

Rejection of suggested requirement under NVZ Action Programme 2013-2016 to require cover crops on sandy/shallow soils that would otherwise be bare for a significant period between 1st September and 15th January (estimated cost saving to farmers of £20-£115/ha).

VALUE QTY SAVING

$$\boxed{\text{£}20.00} \times \boxed{} = \boxed{\text{£}} $$

(No. of ha)

32. New change of use rules for agricultural buildings

Complete freedom to change the use of small buildings to business use, and simplified regime for larger ones, saving around £10,000 in professional fees for each site.

$$\boxed{\text{£}10,000.00} \times \boxed{} = \boxed{\text{£}} $$

(No. of sites)

33. Restrictive legislation on quad bikes prevented

Quad bikes continue to be usable for farm use and potential price increase of 40-60% negated, saving average of £1,600 per bike.

$$\boxed{\text{£}1,600.00} \times \boxed{} = \boxed{\text{£}} $$

(No. of quad bikes)

34. On-going lobbying to prevent the introduction of MOTs for tractors

Saving potential costs of £150 per tractor.

35. On-going lobbying to prevent the loss of red diesel for agricultural use

The saving by using red as opposed to regular diesel is about 47.5p per litre.

36. Wayleave payments: electricity (Disturbance only)

- Pole only at £2.34
- Pole and stay at £5.06
- Pylon paid depending on size – average approx £20.00

37. Compensation for HS2 environmental surveys

- Completion of consent form to allow two non-invasive surveys, inclusive of owner/tenant's time. Access payment of £1,000
- Each additional non-invasive survey (per 24 hr)
- Each additional land survey (per 24 hr)
- Each monitoring survey (inclusive of visit to install any equipment and up to 6 checking visits)
- Trial pit, or trench up to 30m in length, unless agreed otherwise

38. Annual Investment Allowance increase

The Annual Investment Allowance has been increased to £250,000 for a two year period from 1st Jan 2013. Businesses are able to claim the AIA in respect of their expenditure on both general and 'special rate' plant and machinery.

39. OF&G Organic Certification Scheme

A 20% discount on 1st year annual certification cost when transferring certification to OF&G, saving up to £175.

VALUE QTY SAVING

$$\text{£150.00} \times \boxed{} = \text{£}\boxed{}$$

(No. of tractors)

$$\text{£0.475} \times \boxed{} = \text{£}\boxed{}$$

(No. of litres)

$$\text{£2.34} \times \boxed{} = \text{£}\boxed{}$$

$$\text{£5.06} \times \boxed{} = \text{£}\boxed{}$$

$$\text{£20.00} \times \boxed{} = \text{£}\boxed{}$$

£

$$\text{£170.00} \times \boxed{} = \text{£}\boxed{}$$

$$\text{£200.00} \times \boxed{} = \text{£}\boxed{}$$

$$\text{£350.00} \times \boxed{} = \text{£}\boxed{}$$

$$\text{£600.00} \times \boxed{} = \text{£}\boxed{}$$

£

£

Value calculated £

Discount on NFU Mutual Insurance from being an NFU member (as advised by Group Secretary) £

Total Value £

Strength in members.
And strength in our
numbers.



Dairy Farmer – herd of 200 cows	
Use of Model Clause document	£375
Removal of dairy inspection charge	£95
Private water supplier legislation - exclusion of milking units saving water quality testing and risk assesment	£500
Livestock transport certificate of competence – savings on training and exam	£160
Removal of BSE testing	£400
Prevention of cattle passports	£2,000
Total savings attributed to NFU action	£3,530

Livestock Farmer – 200 sheep, 200 beef cows	
Delay to movement reporting for historic flock	£70
Delay to FSA meat inspection costs	£2,074
Savings on purchase of new Land Rover Defender	£1,087
Use of three NFU Business Guides	£300
Removal of BSE testing	£400
Prevention of cattle passports	£2,000
Sheep EID implementation changes	£90
Total savings attributed to NFU action	£6,021

Arable Farmer – 500 acres wheat, 250 acres rapeseed	
NFU Energy Service – free desktop study to assess feasibility for renewables project	£250
Mycotoxin and heavy metal contamination savings	£800
Victory on oilseed rape emissions	£4,200
Savings from the prevention of MOT's for tractors	£600
Red diesel savings on circa 6,000 litres of fuel	£2,850
Total savings attributed to NFU action	£8,700

Horticulture Farmer – protected salad	
NFU legal assistance scheme – financial support received for a legal case	£4,200
CCL scheme savings	£12,300
Horticulture Audit Pack for Assured Produce	£400
Savings on Bupa By You health insurance	£382
Total savings attributed to NFU action	£17,282

Uplands Tenant Farmer with 500 sheep	
Tenants First Advice for rent review	£500
Extensive business advice regarding tenancy from NFU CallFirst saving professional costs	£300
Sheep EID implementation changes	£225
Delay to movement reporting for historic flock	£109
Use of two Tenants Service Business Guides	£200
Energy supplier switch and subsequent energy savings following contract review through NFU Farm Energy Service	£400
Savings on the purchase of a Polaris quad bike	£671
Avonline Satellite Broadband member offer plus credit for one referral	£340
Delay to FSA plans to transfer meat inspection costs	£430
Total savings attributed to NFU action	£3,175

Poultry Farmer – flock of 40,000 broilers and 600 turkeys	
Revenue from the UK turkey website	£75
IPPC Assurance Scheme audit replacing EA inspection	£800
Saving on trailer training course	£84
Climate Change Levy Scheme – lower energy saving targets and therefore reduced costs	£3,400
Total savings attributed to NFU action	£4,359

Glossary of Terms

Livestock section

Item 13 – Cattle passports

All cattle born in or imported into Great Britain since 1 July 1996 must have a cattle passport. This applies whether the cattle are male, female, dairy or beef and also applies even if the animal is still on the holding on which it was born. A cattle passport must remain with an animal throughout its life.

Item 14 – Sheep EID (Electronic Identification)

Movement of sheep to temporary grazing or rented land where the ownership of the animals does not change do not have to be individually recorded by farmers. This is a result of successful NFU lobbying ahead of the introduction of electronic identification of sheep in 2010.

The NFU were extremely concerned about this issue and the impact individual movement recording would have had on members' businesses both financially and in terms of additional regulation. We worked hard with Defra to find a workable and practical solution that limits the impact of this regulation on producers.

This agreement that movements to temporary grazing or rented land within the same business, where day to day keepership of the animals does not change, can be batch recorded to save members both time and money.

Item 15 – Movement reporting for historic flock

Individual movement reporting for sheep tagged before 2010 has been delayed until 1 January 2015. This means: no individual recording required for non-EID sheep. Farmers continue to report just the total number of these animals on the movement document.

Item 16 – Delay to FSA plans to transfer the cost of statutory meat inspections onto the meat industry.

The FSA announced plans to transfer the cost of statutory meat inspections onto the meat industry. This amounted to £17.93 million of extra costs or a total bill of £44.3 million in 2014/15. The NFU strongly objected to these plans, meeting with the FSA and writing to Ministers and MPs on multiple occasions. The proposals have now been delayed after MPs expressed opposition to the plans. Our analysis indicates that farmers face projected total costs of £9.51/head for cattle and 86p/head for sheep if the plans progress and NFU will continue to lobby against any increase in costs.

Item 17 – Removal of need for BSA testing of healthy stock

The NFU was successful in lobbying the FSA to increase the age of BSE testing from 48 months to 72 months for healthy cattle. This saved the industry in England and Wales from having to test approximately 45,000 cattle in 2011 and 90,000 cattle in 2012 and subsequent years. The cost to industry of sampling and testing was estimated at £10 per animal.

Dairy section

Item 19 – Removal of dairy hygiene inspection charge

An amendment to the Dairy Products (Hygiene) (Charges) Regulations 1995 was secured so that inspections would be free. Dairy producers in England were charged £95 for each dairy hygiene inspection.

Poultry section

Item 21 – IPPC Assurance Scheme

The Environment Agency and the National Farmers' Union (NFU) have launched a new initiative to cut red tape and reduce costs for farmers.

The farm assurance scheme, for pig and poultry producers who are regulated under the Environmental Permitting Regulations, will save up to £880 of Environment Agency charges per farm.

The scheme has been developed with Assured Food Standards and with the support of the National Pig Association, the British Poultry Council and the British Egg Industry Council.

It means just one inspection per year, instead of three, for farmers who qualify by achieving a high standard of compliance under their permit.

Certification bodies, trained by the Environment Agency, will carry out the inspections at the same time as the audits for Red Tractor farm assurance schemes.

Item 22 – CCL (Climate Change Levy) Scheme

The Farm Energy Centre, working on behalf of the NFU, has agreed new Climate Change Levy targets with the government which could save poultry farmers £8.25 million over the next ten years.

The NFU and FEC worked closely with the Department for Energy and Climate Change to agree a 17.9 per cent energy saving target which will run from next year until 2020.

Horticulture section

Item 23 – CCL (Climate Change Levy) Scheme

The NFU and the Farm Energy Centre (FEC) have been working with the Department for Energy and Climate Change (DECC) to agree a 14 per cent energy saving target for new climate change agreements that will run from 2013 until 2023.

Growers who make progress towards meeting this target will be able to claim a climate change levy discount of 90 per cent for electricity and 65 per cent for other eligible fuels. DECC originally proposed an energy saving target of 23 per cent but the NFU and FEC presented evidence showing that a lower target of 14 per cent was more realistic in terms of what the protected horticulture sector could achieve.

Item 24 – EU Aid for horticulture

The European Union's offered 210 million euros in financial aid to farmers hit by a deadly E.coli outbreak.

Combinable crops section

Item 25 – Victory on oilseed rape emissions

Oilseed rape producers will be free to continue to sell their oilseed rape crop for use in the production of biodiesel following successful lobbying by the NFU and industry partners.

It comes following a revision of official government figures on the greenhouse gas (GHG) emission levels of oilseed rape, originally submitted in the Department for Transport's NUTS2 report.

The previous report had not fully accounted for improved agricultural practices and yields. This would have prevented some regions of the UK selling oilseed rape for biodiesel production without a financial penalty and onerous paperwork.

The NFU worked closely with the HGCA and the DfT, to improve and update regional GHG emissions data, ensuring UK farmers continue to have access to the full range of oilseed and cereal markets, including bioenergy.

Item 26 – Mycotoxin and heavy metal contamination

The NFU prevented the introduction of new mycotoxin rules which would have seen around 16% of UK oats leaving the food chain.

The mycotoxins in question are produced by *Fusarium langsethiae* which appears in dry conditions, opposed to DON (deoxynivalenol), which tends to be associated with wet conditions.

Some EU member states were pushing to introduce unnecessarily low threshold levels for T2 and HT2 mycotoxins in cereals.

Environment and transport section

Item 32 – New change of use rules for agricultural buildings

New rules on the change of use of agricultural buildings came into force on Thursday 30 May 2013.

They introduce a freedom to re-use small farm buildings without any form of planning approval.

Where the total floor space does not exceed 150m², all the farmer needs to do is write to the local planning authority with the following information:

- The date when the change of use will happen
- The nature of the use(s) and
- A plan of the site showing the building(s).

An NFU briefing paper, available from NFU CallFirst on 0870 845 8458, outlines the restrictions on eligibility for change of use and the prior approval that may be required in the case of larger buildings, to a maximum of 500m².

Listed Buildings are excluded and permission may be needed for any works required to accompany the change of use.

A draft order laid before Parliament introduces a fee for the prior approval procedure of £80 from October, although until then there is no fee.

The NFU has welcomed the relaxation, having lobbied on the issue for many years.

Item 35 – Red diesel

The NFU continues to lobby to ensure the continued use of red diesel in agricultural vehicles. Recreational boat owners have not been able to benefit from the discounted fuel since losing the derogation in 2006.

Item 36 – Wayleave payments – electricity

The NFU entered into negotiations in 2013 with the Energy Networks Association's Estates & Wayleaves forum to renegotiate and agree Electricity Wayleave payments for the next three years.

There are two payments made for compensation to landowners and farmers who have electric lines, poles or pylons on their land. The 'Owner's Payment' is paid for the right to place and keep apparatus on the land and the 'Occupier's Payment' is made to reimburse the occupier for the losses and additional disturbance caused to the farm business on either arable or pasture land.

N.B The figures quoted in the benefits calculator are for disturbance only.

Item 38 – Annual Investment Allowance increase

The AIA is effectively a 100 per cent allowance that applies to qualifying expenditure up to a specified annual limit or cap. Where businesses spend more than the annual limit, any additional expenditure is dealt with in the normal capital allowances regime, entering either the main rate or the special rate pool, where it will attract writing-down allowances at the 18 per cent or 8 per cent rate respectively.

Professional advice should be taken as early as possible in relation to any significant order for plant and machinery. Initial advice can also be obtained through NFU CallFirst on 0870 845 8458.

For more information on NFU membership
and to find your local NFU Group Office
call **0870 845 8458** or
visit **www.nfuonline.com**

©NFU Whilst every reasonable effort has been made to ensure the accuracy at the date of publication of the information and comment provided in this document no representation is made as to its correctness or completeness and no responsibility or liability is assumed for errors or omissions. This document is intended for general information only and does not constitute legal or professional advice

NFU773 – November 2013.



NFU Mutual